

RECRUIT- MENT

Commercial positions



COMMERCIAL- & SALES POSITIONS

Do you also notice that the prices of recruitment agencies continue to rise, while there are less and less guarantees? As an organization that stimulates the growth of employees, we regularly say goodbye to colleagues who will continue their careers with our customers. As a result, we constantly need new recruits to make sure we have enough staff.

Because regular agencies became more expensive and did not provide suitable candidates, we started to do our recruitment ourselves. After all, we are very good at cold acquisition and hunting. So we started using our sales expertise to fulfill our own recruiting needs. This is going so well that we are also happy to use our know-how to help our relations with their recruitment.

CANDIDATES

We primarily recruit people who are at the start of their commercial career, but also candidates at the medior level:

- Completed HBO education or HBO working and thinking level
- Relevant work experience (from side job to approx. 3 years of experience)
- Dutch speaking

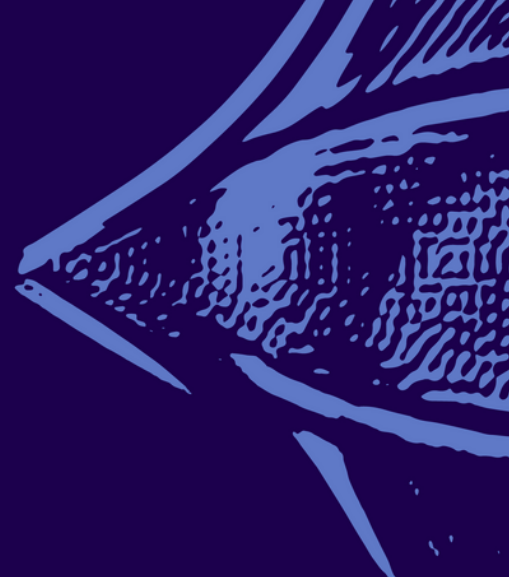
Think of positions such as Inside Sales, Commercial Employee, Business Development Representative and Account Manager.

In addition, customization is possible. If you are looking for more than our standard profile, that is no problem. We can also guide and train candidates in the field of sales.

THE BENEFITS AT A GLANCE

- 1** We will start working for you straight away tomorrow and work for a maximum of three organizations at the same time. So you have our focus.
- 2** No extortionate rates, but a fair price. And you only pay when we deliver. No cure no pay!
- 3** We have more than 10 years of sales and IT experience.
- 4** You are expected to receive the first candidate proposals within two-four weeks, depending on the desired job profile.

THE PROCESS



The 6 steps

1 ORDER

After a preliminary discussion about the desired profile and the conditions, we confirm the agreements made by e-mail.

2 STARTUP CALL

We will be briefed by your organization and will go through the process.

3 START RECRUITMENT

After the briefing, we will start working for you immediately. If desired, we have weekly contact about possible candidates and the progress of the recruitment.

4 CANDIDATES

We are expected to present the first candidates to you within two–four weeks, depending on the desired job profile.

5 INTERVIEWS

Your organization conducts interviews with one or more candidates and is free to choose its own application procedure. We keep in touch with you and the candidates.

6 DECISION

Your organization makes a choice from the spoken candidates. If there is no click with any candidate, we will continue to search.

RECRUITMENT VIA PADDLS

Do you also find yourself paying more and more for candidates through recruitment agencies? Do you feel that you are just one of the many customers they have and do you often not even get suitable candidates? Then let us help you. We have more than 10 years of experience in sales and IT.

We can hunt like the best, so we're happy to search for commercial talent for you. Does this sound interesting? Then contact us. We are happy to discuss the standard and customization options with you.

**LET'S
CONNECT.
DEVELOP.
GROW**

Contact

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• **PADDLS**

